



**Skate
Ontario**

2020-2021 STAR 1-4 Series
Bid Package



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Purpose: To host a meaningful and athlete-focused competitive experience in a fun, fair and safe environment and to work in partnership with Skate Ontario to establish consistency in the delivery of all STAR 1-4 Series competitions across the province of Ontario.

Eligibility: To be eligible to submit a bid, the club or clubs must be in good standing with Skate Canada and Skate Ontario and meet all requirements as defined herein.

The bid application process provides an organized framework that supports the:

- process of planning and scheduling;
- allocation of resources;
- development of volunteers;
- building of community;
- exposure for skating; and
- production of strong, lasting relationships between Skate Ontario, host clubs and venues.

Overview: This group of events is designed as an introductory competitive experience for athletes at the STAR 1-4 level in the Learn to Train stage of the Long Term Development model (LTD). Events in this group will offer STAR 1-4 categories and additional supplementary categories that may be chosen by the host club from a list provided by Skate Ontario. Events will be scheduled between November 2020 and February 2021. STAR 1-4 categories will also be offered in some of the Super Series events.

Based on your geographical location, a host club, or group of clubs, can bid on the following STAR 1-4 events:

- **STAR 1-4 Event #1** – November 27-29, 2020
- **STAR 1-4 Event #2** – November 27-29, 2020
- **STAR 1-4 Event #3** – December 4-6, 2020
- **STAR 1-4 Event #4** – December 11-13, 2020
- **STAR 1-4 Event #5** – January 8-10, 2021
- **STAR 1-4 Event #6** – January 15-17, 2021
- **STAR 1-4 Event #7** – January 29-31, 2021
- **STAR 1-4 Event #8** – January 29-31, 2021
- **STAR 1-4 Event #9** – January 29-31, 2021
- **STAR 1-4 Event #10** – February 5-7, 2021
- **STAR 1-4 Event #11** – February 5-7, 2021
- **STAR 1-4 Event #12** – February 5-7, 2021
- **STAR 1-4 Event #13** – February 12-14, 2021
- **STAR 1-4 Event #14** – February 12-14, 2021
- **STAR 1-4 Event #15** – February 19-21, 2021
- **STAR 1-4 Event #16** – February 19-21, 2021

Please refer to Appendix 1: [Bidding Area Boundary Map](#)

Supplementary Categories:

Successful host clubs will have the opportunity to select supplementary categories from a list supplied by Skate Ontario once the hosts have been confirmed.



Special Olympics:

There will be two (2) Special Olympics regional competitions:

- Special Olympics West: December 11-13, 2020 (Super Series event #5)
- Special Olympics East: January 8-10, 2021 (STAR 1-4 #5)

Skate Ontario will be including other Special Olympics categories at additional events. Please see the category listing for full details.

Important Details:

- Skate Ontario will determine the minimum and maximum number of skates per event.
- Minimum and maximum number of skates will be determined on a 12-hour day schedule (8:00 am – 8:00 pm).
- Practice ice opportunities may be organized outside the 8:00 am – 8:00 pm competition schedule each day at the competition venue. Additional practice ice opportunities may be organized at other facilities at the discretion of the host club.
- Categories for each event will be determined by Skate Ontario and are outlined in Appendix 2 of the STAR 1-4 Series bid package.
- Please review the roles and responsibilities in Appendix 3, to ensure each committee member understands his or her position prior to submitting the bid to Skate Ontario.
- The host club is not required to host the event at their home club arena.
- It is acceptable for two or more clubs to work together on a bid.
- Bids may still be considered even if your club falls just outside the borders of an identified hosting area. Prior to submitting your bid application, contact Skate Ontario for confirmation (please refer to Appendix 1).
- If bidding on multiple STAR 1-4 Series Events, a separate submission is required for each bid.
- All bid applications will be reviewed and evaluated.
- Successful host clubs will secure guaranteed pre-registration spots for skaters from host club(s) at the competition the club is hosting. This process will be discussed with shortlisted bidding clubs and finalized at the time of signing the event hosting agreement.
- Host clubs that will offer STAR 1-4 supplementary categories, will be asked to select supplementary categories of their choice.

Selection Committee:

Skate Ontario has established a selection committee who will evaluate the submitted bids and award the 2020-2021 events to the successful host clubs.

Bids must clearly demonstrate that your club is prepared and committed to host a fun, fair and safe competition in accordance with the criteria outlined herein.

STAR 1-4 Series Minimum Requirements

The following minimum standards are required to host a STAR 1-4 Series event. These requirements pertain to both venue and human resource capacity. Bids will be evaluated based on the following criteria:

- Complete the venue requirement form (Appendix 4)
- Meet the minimum and maximum pad requirements (please reference Appendix 2, STAR 1-4 Series Category Listing)
- Meet the minimum and maximum day requirements (please reference Appendix 2, STAR 1-4 Series Category Listing)



- Agree to use the Skate Ontario online event registration system
- Accept the terms of the finance model (Appendix 9 & 10)
- Name individuals to the following positions:
 - Host Club Chair
 - Volunteer Coordinator
 - Logistics Coordinator
 - Registration Coordinator
 - Music & Announcing Coordinator

*Please note the host club(s) will be responsible to recruit all volunteers for the event excluding officials (judges, technical panel, data specialists, technical representative.)

Include a venue diagram (only a sketch is required) – Appendix 7 is provided as an example.

- Plot the following:
 - Registration area
 - Dressing rooms
 - Medal ceremony location
 - Space for data specialists
 - Hospitality
- Guarantee that ice can be released once registration has closed (10 weeks prior to the event start date)
- Demonstrate commitment from the host club (See Appendix 8)

Instructions to Complete the Bid Application:

1. ***Please note that the online bid application must be completed in one sitting. You will not be able to start your bid and return to it at a later time (your information will not be saved). It is highly recommended to have all documents and information ready to complete the bid application before starting the process.**
2. **Review all documents and appendices included in the Skate Ontario STAR 1-4 Series Bid Application Package.**

Please note that 2020-21 events will be executed and organized in partnership between the host club, Skate Ontario and the organizing committee*. Skate Ontario's mandate is to ensure that all STAR 1-4 Series events meet the quality standards established by Skate Ontario and Skate Canada. Each STAR 1-4 Series event will be supported by a Skate Ontario Events staff member.

*Organizing committee consists of the following individuals:

- Skate Ontario Single Point of Contact (SOSPOC)
- Host Club Chair
- Volunteer Coordinator
- Logistics Coordinator
- Registration Coordinator
- Music & Announcing Coordinator
- Technical Representative
- Chief Data Specialist
- Computer Data Specialist

Please review the following appendices that contain event planning and execution resources that will be used throughout the bid application process:

- Appendix 1: Bidding Area Boundary Map
- Appendix 2: STAR 1-4 Series Category Listing



- Appendix 3: Roles and Responsibilities of organizing committee
- Appendix 4: Venue Requirement Form
- Appendix 5: Officials Stands Specifications
- Appendix 6: Sound System Specifications
- Appendix 7: Venue Diagram Template
- Appendix 8: Letter of Commitment from Host Club
- Appendix 9: Competition Finance Models
- Appendix 10: Budget/Finance Report Template

3. Recruit the following volunteers to form a host club event committee (Appendix 3):

- Host Club Chair
- Host Club Volunteer Coordinator
- Host Club Registration Coordinator
- Host Club Logistics Coordinator
- Music & Announcing Coordinator

4. Locate your club on the [map](#) to see which events are available to host

5. Select a STAR 1-4 Series event to bid on (Appendix 1 & 2)

6. Schedule a meeting with a local venue about hosting a STAR 1-4 Series event, to review possible dates and discuss venue requirements (Appendix 4)

7. Ensure a representative from the venue completes the venue requirement form (Appendix 4)

8. Complete a letter of commitment from host club (Appendix 8)

9. Complete the [online bid application](#)

10. You will be required to upload the following documents:

- Venue Requirement Form
- Venue quote, based on venue requirements
- Venue diagram
- Photo of venue's music sound system
- Photo or diagram of officials' stand
- Letter of Commitment from host club

Please save files with the following file saving format: Event#_Hostclub_doc example: Star2_ Skateclub_LetterOfCommitment

- Any of the following formats will be accepted; PDF, DOC, DOCX, JPG, JPEG
- **You will be required to provide the following information:**
 - Host club
 - Town or city of venue
 - Name of venue
 - Address of venue
 - Contact person at venue
 - Ice pad dimensions
 - Identify if your club owns or has access to an officials' stand designed for the specified venue
 - Photos and/or diagram of the officials' stand (only one photo or diagram is required)
 - Number of hours tentatively booked at venue and at what rate
 - Number of pads available for competition dates selected
 - Contact information (name, phone number and email) for the following host club organizing committee members (please note that each of these roles should be filled by different people):



- Host Club Chair
- Host Club Volunteer Coordinator
- Host Club Registration Coordinator
- Host Club Logistics Coordinator
- Music & Announcing Coordinator

*** Please note that the online bid application must be completed in one sitting. You will not be able to start your bid and return to it at a later time (your information will not be saved). It is highly recommended to have all documents and information ready to complete the bid application before starting the process.**

11. Application Deadline: Sunday, February 2, 2020 at 11:59 pm EST

Information Sessions:

There will be two (2) online information sessions held in January 2020. These sessions will guide clubs through the bid package documents and online application process. Clubs will also have an opportunity to ask questions. Both online information sessions will be recorded and posted on the Skate Ontario website for your reference.

- Wednesday, January 8, 2020 – 7:30 – 8:30 pm EST
- Saturday, January 11, 2020 – 11:30 am – 12:30 pm EST

In order to participate in an online information session, please use the [sign up form](#) to register.

Clubs who are considering submitting a bid are strongly encouraged to contact [Kelsey Bennett](#) with any questions.

Important to Note:

- The host club is not required to host the event at their home club arena.
- It is acceptable for two or more clubs to work together on a bid.
- Bids may still be considered even if your club falls just outside the borders of an identified hosting area. Prior to submitting your bid application, contact Skate Ontario for confirmation (please refer to Appendix 1).
- If bidding on multiple STAR-4 Series events, a separate submission is required for each bid.
- All bid applications will be reviewed and evaluated.
- Bid applications will only be accepted through the following link: [Skate Ontario 2020-2021 STAR 1-4 Series Bid Application](#). (emailed submissions will not be accepted).

Next Steps:

- Bids will be reviewed and evaluated by the bid committee
- Bids will be ranked
- Meetings by phone will be scheduled with shortlisted applicants from March 4- April 9, 2020 to review bids, preliminary hosting agreements and budgets
- Final decisions will be made and communicated to successful host clubs
- Calendar of all events will be confirmed by April 20, 2020

Deadline for submission: Please submit online bid applications by 11:59 pm EST on February 2, 2020. Late submissions will not be considered.

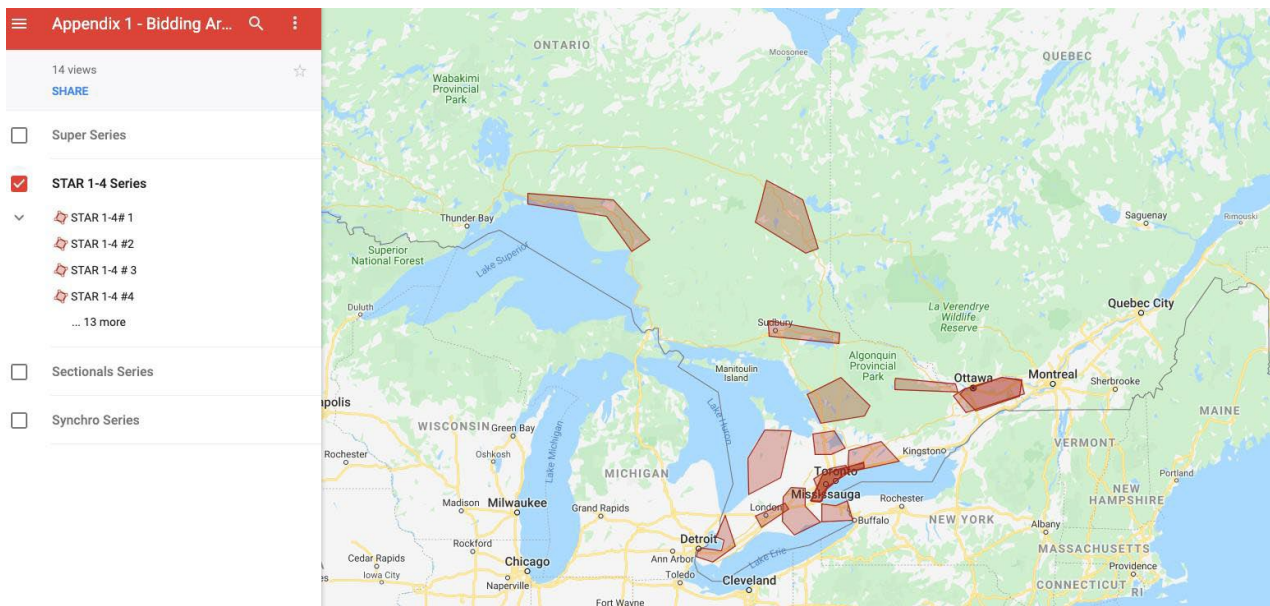


Appendix 1: Bidding Area Boundary Map

Tips on how to use the online map:

Click on the following link to begin: [Bidding Area Boundary Map](#)

- The purpose of the map is to create a tool for clubs that clearly outlines event hosting border guidelines
- You have the option to select or de-select any of the competition series
- If your club falls within the borders, you are eligible to bid on the corresponding event
 - Bids may still be considered even if your club falls just outside the borders of an identified hosting area. Prior to submitting your bid application, contact [Kelsey Bennett](#) for confirmation.
- On the list of events, clicking on any of the events will provide you with the following information:
 - Date;
 - minimum number of days needed to bid on the specific event; and
 - minimum number of pads needed to bid on the specific event.





Appendix 2: STAR 1-4 Series Category Listing

| STAR 1-4 Series Category Listing | | | | | | | |
|---|---------------|----------------|---------------------|---------------------------|------------------------|---------------------|------------------|
| Event Number | Date | Number of Pads | STAR 1-4 | | STAR 1-4 Dance | | SO |
| | | | STAR 1-4 Free Skate | STAR 1-4 Supp. Categories | STAR 2/3 Couples Dance | STAR 2/3 Solo Dance | Special Olympics |
| STAR 1-4 #1 | Nov 27-29 | 2 | | | | | |
| STAR 1-4 #2 | Nov 27- 29 | 1-2 | | | | | |
| STAR 1-4 #3 | Dec 4-6 | 1-2 | | | | | |
| STAR 1-4 #4 | Dec 11-13 | 1-2 | | | | | |
| STAR 1-4 #5 | Jan 8-10 | 1-2 | | | | | |
| STAR 1-4 #6 | Jan 15-17 | 2 | | | | | |
| STAR 1-4 #7 | Jan 29-Jan 31 | 1-2 | | | | | |
| STAR 1-4 #8 | Jan 29-Jan 31 | 1-2 | | | | | |
| STAR 1-4 #9 | Jan 29-Jan 31 | 1-2 | | | | | |
| STAR 1-4 #10 | Feb 5-7 | 1-2 | | | | | |
| STAR 1-4 #11 | Feb 5-7 | 1-2 | | | | | |
| STAR 1-4 #12 | Feb 5-7 | 1-2 | | | | | |
| STAR 1-4 #13 | Feb 12-14 | 1-2 | | | | | |
| STAR 1-4 #14 | Feb 12-14 | 1-2 | | | | | |
| STAR 1-4 #15 | Feb 19-21 | 1-2 | | | | | |
| STAR 1-4 #16 | Feb 19-21 | 1-2 | | | | | |

To view the online version of the above chart, please click [here](#).



Appendix 3: Roles and Responsibilities of Organizing Committee

| Skate Ontario Events Team | Host Club Chair | Volunteer Coordinator | Logistics Coordinator | Registration Coordinator | Music & Announcing Coordinator | Computer & Chief Data Specialist | Tech Rep |
|---|--|---|---|---|---|---------------------------------------|---------------------------------------|
| Complete announcement | Represent host club on the organizing committee | Recruit all volunteer positions | Responsible for officials' stand set up (required to work with venue) | Create list of number of entries per category | Responsible for ensuring there is sound equipment set up and suitable for the competition | Duties as determined by Skate Ontario | Duties as determined by Skate Ontario |
| Responsible for coaches registration sign in sheet | Ensure all major host club committee roles/positions are filled | Manage volunteers on site | Obtain permits for officials' stands (if required) | Create list of athletes in multiple categories | Ensure appropriate number of music players are secured for the competition | | |
| Build online registration | Manage ALL officials' logistics EXCEPT assignments | | Ensure physical properties are available or outsourced (tables, chairs) | Responsible for skater and music registration process on site | Ensure appropriate number of announcers are secured for the competition | | |
| Manage transportation of equipment | Responsible for athlete and music registration on site | Responsible for communication to volunteers: outline volunteer roles and responsibilities, and when they are required to be on site | Provide a podium for medals | Ensure volunteers are in place for registration | Ensure any supplementary music is ready on site, as needed | | |
| Ensure proper scoring equipment is ready for shipping for each event | Organize site visit (if required) | | Facilitate all equipment delivery and pick up at venue | Ensure registration supplies are available | Ensure there are scripts to give announcers | | |
| Organize and run a minimum of two (2) meetings with organizing committee | Manage venue logistics including ice rental and ensure space is provided for operational activities - DS, judges, etc. | | | | Ensure volunteer schedules are completed and distributed | | |
| Answer all questions pertaining to event registration prior to registration closing | Manage volunteer leads on site | | | | Attend organizing committee calls | | |
| Ensure communication is prepared and released for each event | Manage videography needs | | | | | | |
| Assign officials | Manage medals and awards | | | | | | |
| | Manage equipment list (except Skate Ontario scoring equipment) | | | | | | |
| | Manage all other event processes not listed or assigned to Skate Ontario (i.e. accreditation) | | | | | | |
| | Manage music and announcing on site | | | | | | |



| | | | | | | | |
|--|---|--|--|--|--|--|--|
| | Manage all event accounting requirements EXCEPT collection of entry | | | | | | |
|--|---|--|--|--|--|--|--|



| | | | | | | | |
|--|---|--|--|--|--|--|--|
| | fees | | | | | | |
| | Ensure event supplies are prepared, including registration supplies | | | | | | |



Appendix 4: Venue Requirement Form – STAR 1-4 Series

Please confirm the following mandatory venue requirements:

- Provide pre-event storage for scoring and music equipment in a dry, secure and safe space for a maximum of two days Accommodate rink
- side power requirements to support scoring, music and announcing:
 - two (2) 15 amp/110-volt outlets at the officials' stand
- Reserve a dedicated off ice space for registration and medal presentations
- Reserve appropriate number of dressing rooms (number is dependent on pads used, generally three per pad) Book
- maintenance time to allow for installations (officials' stands, music networking, hospitality, registration, etc.) Confirm ability to
- install officials' stands and ensure any charges are included in quote
- Ensure ice resurfacing staff can support resurfacing schedules
- Ensure the ability to remove the glass at the following locations:
 - players' bench for officials' stand
 - interior dasher partition removal (around timekeepers'/ players' bench area)
 - coach access during warm-ups
- Secure loading dock or entrance ramp with access to an elevator that can be used to move equipment and supplies to hospitality, scoring room and officials' stand (if on a different level)
- Secure room for scoring (room for scoring is preferred but not required to be at ice level)
- Ensure access to a kitchen/food prep facility: refrigerator, microwave, stove, sink and counter space Secure space
- for hospitality (to accommodate approximately 15-25 people for three meals a day)
- Venue has a good quality, reliable sound system with professional interfaces at rink side (please refer to Appendix 6 for the required specifications)

For STAR 1-4 events, officials' stands are recommended but not mandatory. Please confirm that the venue will support the temporary installation of an officials' stand that meets the following requirements:

- The officials' stand will be situated at the edge of the ice surface, placing the judges at a height sufficient to allow for a clear view of the ice surface (ensure any plexiglass panels around the boards will not impact the field of view)
- Ensure the view of the entire ice surface will not be impeded by the officials' stand
- Officials' stand must be sufficiently long enough to enable judges to have a separate chair for his/her use with enough space to enter and exit behind the table
- Ensure officials' stand can hold tables that are six or eight feet in length and 18 to 24-inches wide (48-inch width is not acceptable)
- Ensure tables are securely fastened to the stand platform Ensure hand
- railings are connected to the stairs



Clearly outline any venue constraints or requirements that could include:

- installing speakers
- removing glass
- catering
- building officials' stands
- municipal permits

Please outline any mandatory venue requirements that have additional costs (and include these costs in the required quote):

By signing this document, we confirm that all requirements in the Skate Ontario Venue Requirement Form will be met.

| | |
|---------------------------|--|
| Venue Name: | |
| Venue Contact Information | |
| Name: | |
| Email: | |



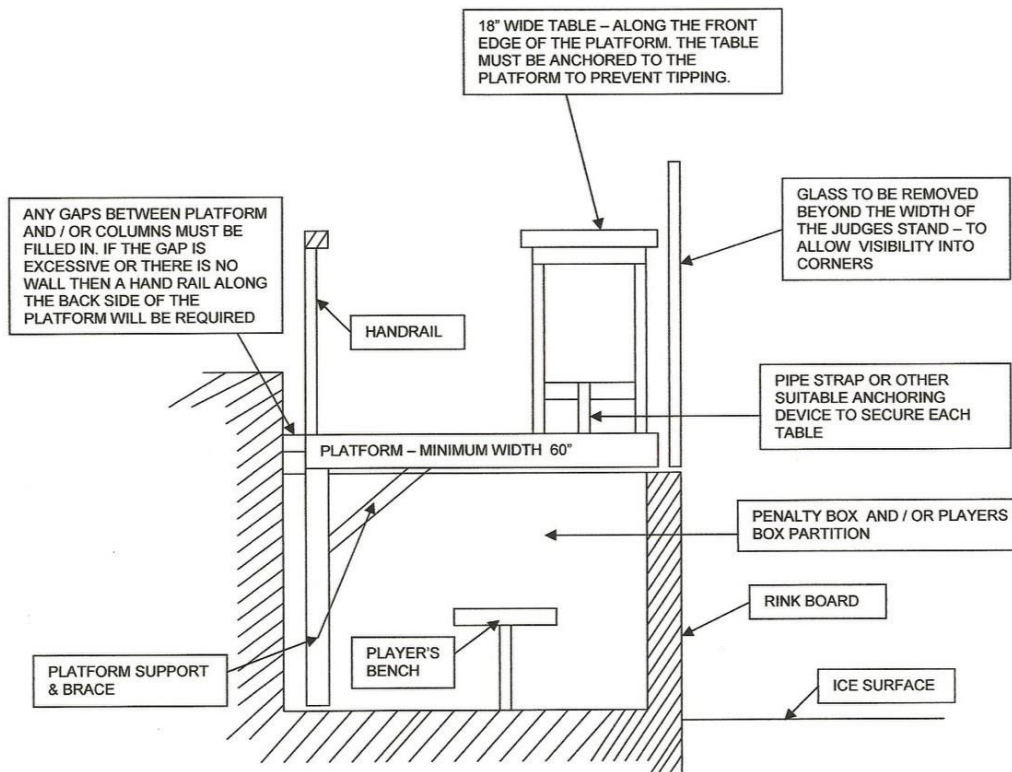
| | |
|-----------------------------|--|
| Phone Number: | |
| Venue Authorized Signature: | |



Appendix 5: Officials' Stands Specifications

- The officials' stand must be situated at the edge of the ice surface, placing the judges at a height sufficient to allow for a clear view of the ice surface (ensure any plexiglass panels around the boards will not impact the field of view)
- Ensure the view of the entire ice surface will not be impeded by any plexiglass panels around the boards
- Officials' stand must be sufficiently long enough (up to 54') to enable each judge to have a separate chair for his/ her use with enough space to enter and exit behind the table
- Ensure officials' stand can hold tables up to eight feet in length and 18 to 24-inches wide (48-inch width is not acceptable)
- Ensure tables are securely fastened to the stand platform
- Ensure hand railings are connected to the stairs

***Please note that the following diagram specifications are not mandatory, but are intended to be referenced as best practices. Building specifications are subject to the venue**



NOTES:

- 1) Judges platform must be continuous, no gaps between sections are allowed
- 2) Access Stairs, 2 sets, 1 at each end of platform.
Steps must not be narrower than 30 inches.
Minimum step width to be 7.5 inches.
Maximum rise per step to be 9 inches
3 or more risers will require a hand rail
- 3) Hand rails on the front and sides of the Judges platform, if required, must not exceed the height of the Judges table.
- 4) The length of the Judges platform is to be determined by the Competition Technical Representative in consultation with all concerned and will include space for the Music and Announcing Team.



Appendix 6: Sound System Information

Diagram 1



Diagram 1 is an image of a rink side sound system user input. This is an example of the photo that is required in the bid application.

Diagram 2



Diagram 2 is an image of an ice surface that displays the arena sound system.

Diagram 3

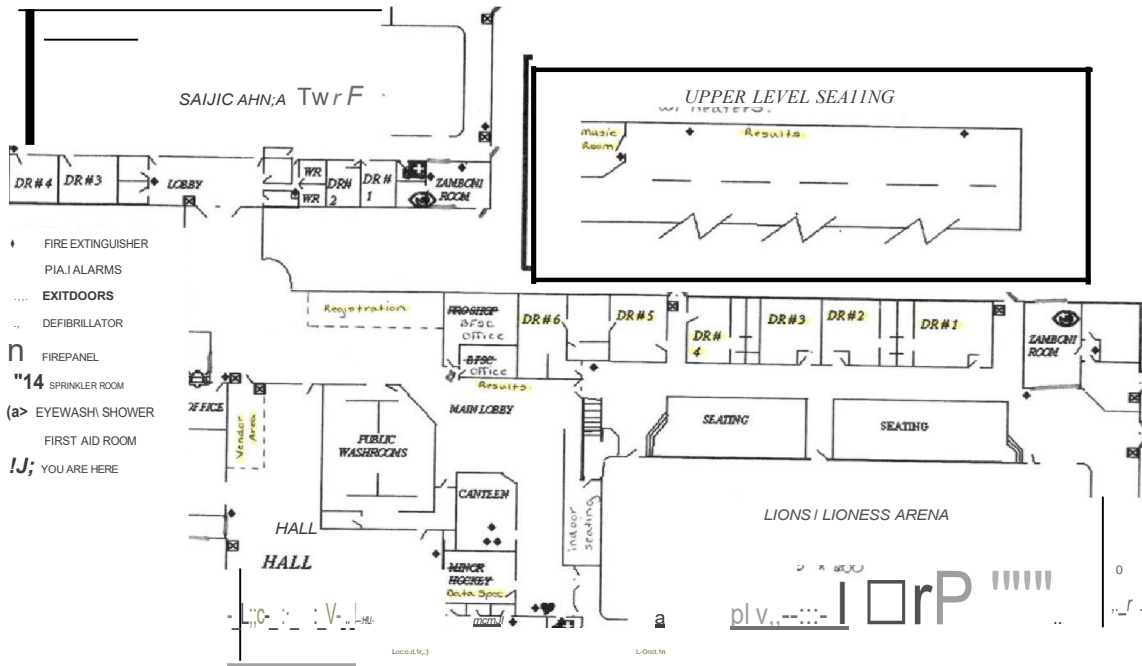


Diagram 3 is an image of an arena roof that supports the installation of additional speaker systems. The white round speaker is a typical Skate Ontario installation.



Appendix 7: Venue Diagram

This is an example of a venue diagram to upload.



Baltimore Recreation Centre



Appendix 8: Letter of Commitment from Host Club

The letter of commitment from the host club must include the following information:

- Explain why your club wants to host an event
- Outline how hosting an event will benefit your club
- Demonstrate that your club will commit to recruiting the required number of people to support an event
- Explain how hosting an event will create a meaningful competition experience for local athletes
- Briefly describe any previous event hosting experience (if applicable)
- Confirm understanding and acceptance of the finance model

***Please note: the letter of commitment must be signed by an authorized representative of the club.**



Appendix 9: Competition Finance Models

For the 2020-21 season, competitions will be designated into one of the following categories:

- Sectional Series;
- Synchro Series
- Super Series; or
- STAR 1-4 Series.

FINANCE MODELS

Model A

Finance Model A applies to all competitions that are designated as a Sectionals Series*, Synchro Series and Super Series event.

A hosting agreement outlining the roles and responsibilities of each party will be signed between Skate Ontario and the host club. The hosting agreement will also include all eligible and ineligible revenues and expenses that will determine the calculation of the net profit. Skate Ontario and the host club will each receive 50% of the net profit from the event. For categories of revenues and expenses, please see Appendix 10 – Budget/Finance Report Template. In the unlikely event of a net financial loss, Skate Ontario and the host club will equally share the loss.

Skate Ontario has implemented an entry number/entry fee model that requires a minimum number of entries per event. To minimize the risk of incurring a financial loss, an event will not run if the minimum number of entries is not achieved by the entry deadline.

Skate Ontario will pay **all** expenses directly to suppliers, service providers, officials and any other direct event expenses. In cases where the host club arranges for the purchase and provision of hospitality supplies (at the amount provided for in the budget), Skate Ontario will reimburse the club and record that payment as an event expense on the final financial report. For the 2020-21 season, Skate Ontario will not be providing any “up front” monies to the host club, including a float for hospitality.

Budgets for Sectionals Series, Synchro Series and Super Series events will be drafted for discussion by Skate Ontario, vetted and amended (if necessary) in consultation with the organizing committee*, and approved by the Skate Ontario Director of Finance and Business Operations.

**organizing committee – as defined in the 2020-21 Bid Package*

Model B

Finance Model B applies to all competitions that are designated as a STAR 1-4 Series event.

A hosting agreement outlining the roles and responsibilities of each party will be signed between Skate Ontario and the host club. Skate Ontario will retain 20% of the entry fee revenue for STAR 1-4 Series events and host clubs will retain 80% of the entry fee revenue. All other revenues generated by the host club will be retained by the host club. The host club will be responsible for the payment of all event expenses and for submitting a post-event finance report to Skate Ontario within 45 days of the event

It is the sole responsibility of the host club to prepare budgets for STAR 1-4 Series events. The host club will also be required to submit a post-event finance report, using the template provided by Skate Ontario. For categories of revenues and expenses, please see Appendix 10 – Budget/Finance Report Template.

Detailed hosting agreements will be finalized with each host club by **April 20, 2020**.



Appendix 10: Budget/Finance Report Template

| | Approved Budget | Actuals |
|-------------------------|-----------------|---------|
| REVENUE | | |
| Entry Fees | | |
| Admissions | | |
| Other Revenues | | |
| Gross Revenue | | |
| | | |
| EXPENSES | | |
| Officials Travel | | |
| Officials Accommodation | | |
| Venue | | |
| Video Replay | | |
| Equipment Shipping | | |
| Equipment Rentals | | |
| | | |
| Medals | | |
| Medical Services | | |
| Other Expenses | | |
| Total Expenses | | |
| | | |
| NET REVENUE | | |

Entry Fees – Entry fees will be determined by Skate Ontario for all events. Entry fees will be part of gross revenue used to calculate the net profit of the event.

Vendor Fees – Management of vendors will be the responsibility of the host club. * All revenues generated by the sale of vendor sites will be retained by the club. This revenue must be reported to Skate Ontario for information purposes only for the 2020-21 season.

Exception: For each Sectional Series, Synchro Series and Super Series event, the host club must provide one (1) 10ft x 10ft vendor space, at NO charge, to the Skate Ontario video replay service provider. The service provider will be permitted to sell video footage to competing skaters and will not be required to pay a site fee or any commission fees on sales of videos .

Admissions – Admission fees for all Sectionals Series, Synchro Series and Super Series events will be determined by Skate Ontario. At the conclusion of the event, all fees collected will be reported to Skate Ontario immediately at the conclusion of the event. Admission fees will be part of the gross revenue used to calculate net profit of the event.

Sponsorship – All sponsorship revenue secured by Skate Ontario will be retained by Skate Ontario and not included in the gross revenue of the event. Local sponsor revenue secured by the Host Club, subject to the approval of Skate Ontario will be retained by the host club. This revenue must be reported to Skate Ontario for information purposes for the 20/21 season.



Digital Advertising – Any revenue generated by digital advertising will be retained Skate Ontario and not included in the gross revenue of the event.

Live Streaming Fees – Any live streaming fees will be retained by Skate Ontario and not included in the gross revenue for the event.

Practice Ice – The host club(s) may schedule practice ice as determined by the organizing committee. Any revenue generated by practice ice sales will be retained by the host club(s) and not included in the gross revenue of the event.

Other Revenues – “Other” revenues will be itemized as determined by the organizing committee* and approved by the Skate Ontario Director of Finance and Business Operations, on an event by event basis for all Sectionals Series, Synchro Series and Super Series events. . For STAR 1-4 Series events, “other” revenues will be at the discretion of the host club.

Officials’ Expenses – Officials’ expenses include all travel, accommodations, meals, hospitality and other expenses directly related to judges, technical specialists, data specialists and event technicians and on-site Skate Ontario staff assigned.

Venue Expenses – Venue expenses include ice time and any other related venue charges.

Video Replay Expenses – Skate Ontario will secure the video replay service provider for all Sectionals Series and Super Series events as required.

Equipment Expenses – Equipment expenses include costs related to scoring, music and any other equipment requirements.

Live Streaming – Live streaming expenses include costs related to providing live streaming to designated events. Live streaming expenses will be absorbed by Skate Ontario and will not be included in the calculation of net profit of the event.

Medal Expenses – Medal expenses include costs related to the purchase of medals used at the event. Skate Ontario will secure the supplier for all medals and ribbons.

Medical Services – Medical services expense include costs related to the provision off on-site medical support for the event. Skate Ontario will secure the service provider for medical coverage at all Sectional, Synchro and Super Series events.

Practice Ice Expenses – All costs related to practice ice will be absorbed 100% by the host club(s), and will not be included in the calculation of net profit of the event.

Other Expenses - “Other” expenses will be itemized as determined by the organizing committee* and approved by the Skate Ontario Director of Finance and Business Operations, on an event by event basis for all Sectionals Series, Synchro Series and Super Series events.

**organizing committee – as defined in the 2020-2021 Bid Package*